



Scaling Photonics Business Worldwide

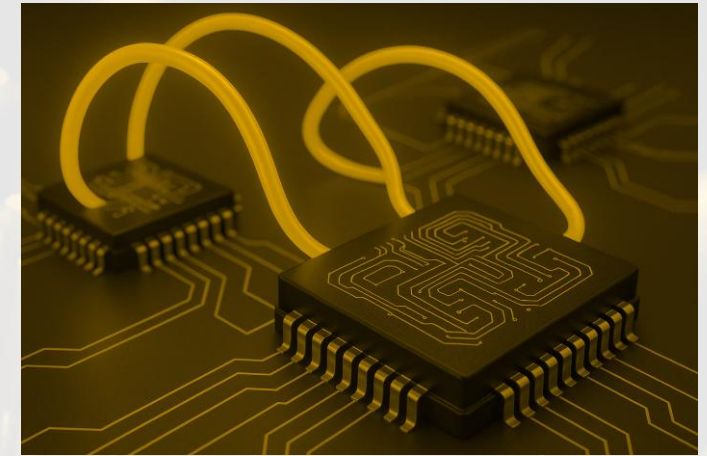


Your Photonics Business Partner



● Next-Gen Photonics Applications

- AI & Optical AI Accelerators
- Silicon Photonics & PICs
- Datacenters & High-Speed Interconnects
- Optical Communications
- Vision & Imaging Systems



**From Lab to Fab
to Market**

Your Photonics Sales Partner in Europe



● What we do for you

- Represent your products and brand in Europe
- Proactive outreach to qualified prospects
- Follow-up of leads & opportunities
- Support before, during & after trade fairs

● What you get

- Increased market visibility
- Qualified sales pipeline
- Direct access to decision makers & integrators



More Business

Smarter

Your Business Strategist for European Markets



● What we do for you

- Identify strategic customers, partners & distributors
- Structure go-to-market & partnership models
- Direct introductions to OEMs & industrial players
- Hands-on execution aligned with your strategy

● What you get

- More qualified B2B meeting
- Real partnership opportunities
- Faster access to European ecosystems



Connect
Collaborate
Accelerate

Your Market Analyst in Photonics



● What we do for you

- Market & application analysis
- Competitive & benchmark studies
- Identification of priority segments & use cases
- Strategic recommendations & customer targeting

● What you get

- Clear market prioritization
- Actionable insights
- Faster, better-informed decisions



De-risk
Decide
Grow

Who We Are



● Alain CHARDON- Founder of ArzhOptics

- PhD in Physics | Executive education at HEC Paris
- Photonics expert with strong business & leadership background
- Former CEO, CTO & R&D Director in photonics startups and SMEs
- International track record across Europe & North America
- Supporting companies from lab to fab to market



Our values

Trust • Commitment • Transparency

Let's Talk Photonics Business



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Meet our Partner during



ABBC

THE BRIDGE TO TRANSATLANTIC EXPANSION

Venetian hotel from January 6th to 9th, 2026