

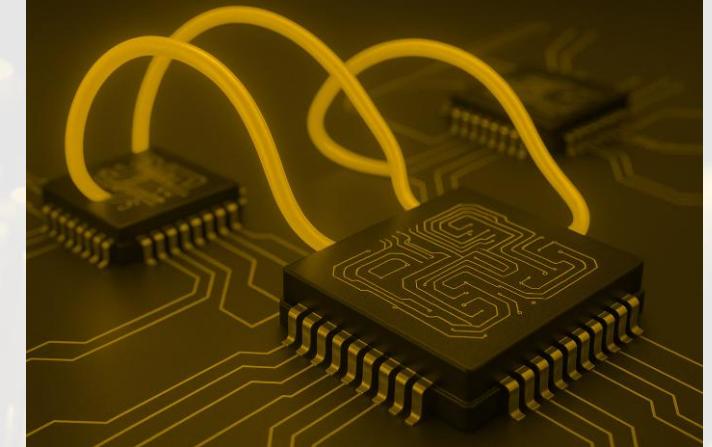


## Scaling Photonics Business Worldwide



## ● Next-Gen Photonics Applications

- AI & Optical AI Accelerators
- Silicon Photonics & PICs
- Datacenters & High-Speed Interconnects
- Optical Communications
- Vision & Imaging Systems



**From Lab to Fab  
to Market**

# Your Photonics Sales Partner in Europe



## ● What we do for you

- Represent your products and brand in Europe
- Proactive outreach to qualified prospects
- Follow-up of leads & opportunities
- Support before, during & after trade fairs

## ● What you get

- Increased market visibility
- Qualified sales pipeline
- Direct access to decision makers & integrators



More Business

Smarter

# Your Business Strategist for European Markets



## ● What we do for you

- Identify strategic customers, partners & distributors
- Structure go-to-market & partnership models
- Direct introductions to OEMs & industrial players
- Hands-on execution aligned with your strategy

## ● What you get

- More qualified B2B meeting
- Real partnership opportunities
- Faster access to European ecosystems



Connect  
Collaborate  
Accelerate

## ● What we do for you

- Market & application analysis
- Competitive & benchmark studies
- Identification of priority segments & use cases
- Strategic recommendations & customer targeting

## ● What you get

- Clear market prioritization
- Actionable insights
- Faster, better-informed decisions



De-risk  
Decide  
Grow

## ● **Alain CHARDON- Founder of ArzhOptics**

- PhD in Physics | Executive education at HEC Paris
- Photonics expert with strong business & leadership background
- Former CEO, CTO & R&D Director in photonics startups and SMEs
- International track record across Europe & North America
- Supporting companies from lab to fab to market



**Our values**  
**Trust • Commitment • Transparency**

# Let's Talk Photonics Business

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Meet our Partner during



**Venetian hotel from January 6th to 9<sup>th</sup>, 2026**